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Leave the Mainland.

GATHER YOUR MANA.



**MARCH 2021** 

How can you get a chance to feel true aloha spirit? Place qualifying business with Mutual of Omaha during 2020 and become a Mutual Sales Leader—and join us to explore the wonders of Maui.

## 2020 Qualification Highlights

# MEDICARE SUPPLEMENT AND DENTAL/VISION PRODUCTS

#### **Qualification Period**:

January 1 through December 31, 2020

- Business must be net issued between January 1 and December 31, 2020
- All issued policies must be placed and premium collected and received by Mutual of Omaha by January 15, 2021
- · Qualifiers will be determined after January 25, 2021

### Eligible Business:

Medicare Supplement and Dental/Vision products

#### **Production Requirement:**

275,000 production credits (based on net-issued business and measured in annualized new business premium)

Product	Production Credit Per Dollar of ANBP
Medicare Supplement	1
Medicare Supplement internal or affiliate conversions/replacements	0.5 (up to a maximum of 50,000 production credits)
Dental/Vision	1



For complete details.

download a copy of the official qualification requirements at **MutualSalesLeaders.com**.